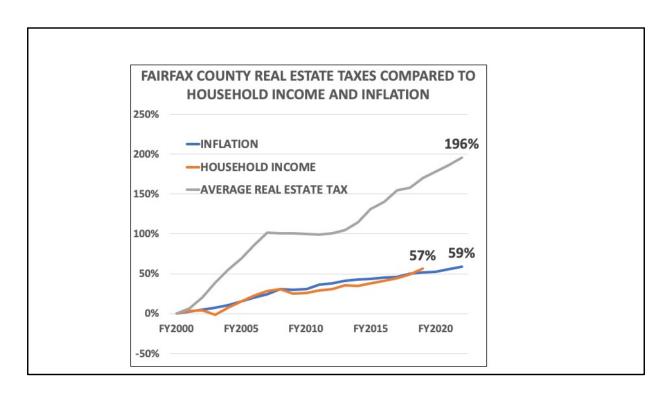
POLICIES NEEDED TO CUT TAXES

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FAIRFAX COUNTY TAXPAYERS ALLIANCE 2021 ANNUAL MEETING
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Big tax cuts require big policy changes. Tax hikes are a symptom of bad policies



SINCE 2000 THE AVERAGE REAL ESTATE TAX HAS INCREASED FROM \$2400 TO \$7100. IF IT HAD INCREASED AT THE SAME RATE AS INFLATION, IT WOULD BE \$3800.

POLICIES NEEDED TO CUT TAXES

1. Market-based raises traffickers

2. Market-based retirement 11.Personal responsibility, not

3. Price competition in medical care socialism

4. Schools that actually teach reading 12. Free markets

5. Tariffs 13.Right To Work

6. Roads & busses, not ma\$\$ transit 14.End the Fed

7. Reliable, affordable energy 15.COVID honesty

8. "Affordable Housing" transparency 16. Repeal the 17th Amendment

9. Back the Blue 17. Election integrity

10. Close the borders to drug 18. Self-sufficient families

FAIRFAX COUNTY RAISES COMPARED TO INFLATION - 2000-2022						0-2022
	CPI	General	Fire	Police	Sheriff	Teachers
FY 2000	3.63%		DATA NOT AVAILABLE			4.60%
FY 2001	2.2%	7.60%	4.8%	4.8%	4.8%	7.6%
FY 2002	2.3%	6.20%	7.3%	3.3%	3.3%	5.6%
FY 2003	3.0%	5.3%	4.9%	4.9%	4.9%	4.6%
FY 2004	2.9%	4.0%	4.4%	4.4%	4.4%	4.6%
FY 2005	4.0%	4.3%	9.5%	5.2%	5.2%	4.6%
FY 2006	4.6%	4.5%	9.3%	9.3%	5.3%	5.6%
FY 2007	2.8%	4.5%	8.5%	6.5%	6.5%	5.9%
FY 2008	5.7%	5.0%	5.2%	5.2%	5.2%	4.9%
FY 2009	-0.9%	5.0%	5.2%	5.2%	5.2%	4.9%
FY 2010	0.9%		HOUSING BUBBLE			
FY 2011	4.0%		HOUSING BUBBLE			
FY 2012	1.4%	2.0%	2.0%	2.0%	2.0%	3.6%
FY 2013	1.9%	4.7%	5.5%	5.5%	5.5%	3.3%
FY 2014	1.7%	0.0%	0.4%	0.4%	0.4%	5.0%
FY 2015	0.2%	2.3%	6.5%	3.5%	3.5%	2.5%
FY 2016	1.3%	3.6%	3.4%	3.4%	3.4%	3.1%
FY 2017	0.5%	3.3%	3.8%	3.8%	3.8%	6.4%
FY 2018	2.5%	2.0%	2.3%	2.3%	2.3%	4.6%
FY 2019	1.2%	4.3%	4.5%	4.5%	4.5%	6.4%
FY 2020	0.8%	4.1%	4.4%	4.4%	4.4%	6.4%
FY 2021	1.9%		COVID			
FY 2022	2.2%	1.0%	1.0%	1.0%	1.0%	2.0%
Avg (all years)	2.2%	3.6%	4.5%	3.8%	3.6%	4.2%
Avg (00-09)	3.0%	5.2%	6.5%	5.4%	5.0%	5.3%

Red: raises are less than inflation.

Market-Based Raises

- Base raises on turnover and number of applicants, not campaign contributions. In 2019, county chairman Jeff McKay received \$100,00 from unions (vpap.org)
- Supervisors disclose contributions from developers when considering their zoning applications
- Should publish union campaign contributions when announcing raises
- Most county and school employees would probably lose income if they switched to the private sector.
- Raises are based on adjacent governments, not private sector

Market-Based Retirement

- Local government employees have generous pensions
- Private sector taxpayers don't
- Expensive: For a 401k, an employer may contribute 3% of salary
- County contributes 30% of salary to pensions
- Unfunded liability \$3.3 B county pensions and \$2.4 B for school pension (June 30, 2020)
- Raise retirement age
- Switch to 401ks for non-uniformed employees and schools

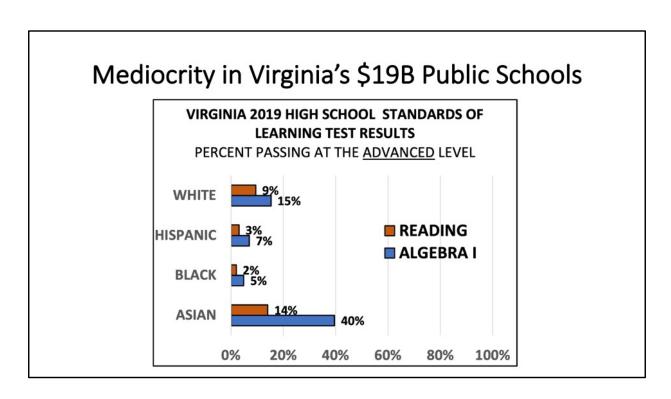
Price Competition in Medical Care

- This year Fairfax County saved \$14 million by moving employees from fixed-copay plans to coinsurance plans.
- Coinsurance: pay 10% or 20% of medical costs up to an out-of-pocket limit.
- Motivate consumer to find out cost and provider to publish costs
- Consumer will check bills, save money through a healthier lifestyle
- Consumer and provider determine cost instead of central planners

Schools That Actually Teach Reading

- Students don't learn reading in school because schools use "whole word" aka "Balanced Literacy" instead of intensive phonics.
- · Don't learn math due to lack of math drill
- The students who succeed are the ones who get help at home
- Advantages the affluent (white, Asian)
- Handicaps the poor (Black, Latino) can't read by 3rd grade
- Public schools perpetuate poverty and racial inequality
- With CRT, teaching what's wrong with America and nothing about what's right with America – Va General Assembly first met in 1619
- Don't teach what's wrong with Socialism. NAZIs were socialists.

National Socialist German Workers' Party
Best way to fight CRT is to start talking about what America has done right
Some reason the French gave us the Statue of Liberty
Same with books – Advocate books that should be in libraries, and I'd start with the
Little House series



Two passing thresholds: Pass Proficient and Pass Advanced. Pass (barely) proficient is just above failing. Pass advanced is a better indicator of college and career preparedness.

At Longfellow MS, 77% of Asians pass advanced, 48% of whites, and 55% of Hispanics

Tariffs

- "For 30 years [I] have watched factories close in America and their counterparts opening in China, Taiwan, Thailand, S. Korea and Japan for years. Anglo Saxon capitalism only focuses on shareholder value. What better way than to cut costs and move production to cheaper less regulated countries and juice shareholder value."
- FCTA board member: "Chinese businesses have bought up: big sections of General Electric (GE), Smithfield Ham of Virginia, many 1,000's of acres of farmland ... China also owns portions of Forbes 500, AMC, most American hog & chicken farms, and the list goes on & on."
- Other countries impose much higher tariffs than we do.
- Free trade is a myth. They buy us instead of our goods.

Roads & Busses, Not Ma\$\$ Transit

- There's a minimum population density that justifies heavy rail transit.
- The Dulles Corridor does not meet it.
- The purpose of Dulles Rail was to increase property values in Tysons Corner. The developers could have and should have floated the bonds for Dulles Rail. Now ridership is down 80%.
- Now motorists are subsidizing the developers with tolls that increased from \$1.50 in 2005 to \$9.50 round trip today.
- Governments don't maintain rail: Recent derailment on Blue Line.
- Widen Rt 28, American Legion Bridge, add interchanges to Fairfax County Parkway, ...

The October 12, 2021, derailment on the Blue Line was caused by the wheel axle assembly of the rail cars. WMATA had not reported any of the 52 failures by 7000 series railcars due to alignment issues that had occurred since 2017

Reliable, Affordable Energy

- The Democrats' Virginia Clean Energy Act (VCEA) will tear down all fossil-fuel power plants by 2040.
- Rely entirely on wind and solar: California brownouts
- Want the Transportation Climate Initiative to eliminate all internal combustion cars.
- What if your electric car battery dies in a winter traffic backup?
- Wikipedia: "Solar photovoltaic power is not entirely 'clean energy', production produces GHG (Green House Gas) emissions, ..."
- To avoid climate catastrophes that are always in the future and never materialize.
- Germany is a "green energy" leader and needs a gas pipeline from Russia.

"Affordable Housing" Transparency

- Despite repeated requests, Fairfax County has not disclosed:
- 1. How many affordable housing properties it manages
- 2. The number of occupants
- 3. The waiting list in terms of applicants
- 4. The waiting list in terms of years
- 5. How applicants are chosen.

One thing is clear: "Affordable Housing" does not meet a fraction of the demand, and it's not for the truly poor. It is a salve for the consciences of those who have houses. The only solution is free markets.

Back the Blue

- As we make policing more dangerous, we'll have to pay higher salaries, if anyone is even willing apply.
- Police had a recruiting problem even before the BLM riots because so few applicants could pass the background investigation.
- This isn't to say that there aren't problems with police departments:

In 2013 a Fairfax County policeman killed John Geer, a white unarmed man, arms up, on his doorstep. The police and the supervisors delayed releasing information about the shooting for 16 months, until Geer's family sued. The delay has never been explained.

Close The Borders To Drug Traffickers

- While it is compassionate to let into the U.S. those fleeing from crime, is it also compassionate to let in the drug traffickers and gang members they are fleeing from?
- Complex gun laws trap law-abiding citizens into becoming felons, while family breakdown, which is the main cause of gun violence, and the vetting of immigrants are ignored.

Personal Responsibility, Not Socialism

Socialism promises:

• Free meals

• Free college

Free preschool

• Minimum wage

• Free childcare

Paid family leave

Free healthcare

• Mandatory sick leave, etc.

Requires no individual responsibility

Eventually run out of other peoples' money

Henry Ford: "Anyone who thinks the government will take care of you should take a good look at the American Indian."

People can provide for their own – if they can read and get a job

Free Markets

- · Create wealth while socialism redistributes wealth
- Provide opportunity perhaps America's greatest attraction
- Profits are good: show what's wanted and attract people to produce it and do so efficiently
- Competition: Each purchase is a "vote" for what you buy and a "vote" against the competitor you didn't buy from.
 Guarantees the production of what's wanted.
- Allows people to capitalize on their talents.
- BUT: Free markets are not a substitute for a moral code, and the misuse of free markets is why we have unions.

Right To Work

Means you cannot be forced to join a union. Unions oppose it because they lose union dues.

Unions use dues to support the Democrat socialist agenda, e.g., National Education Association, which is indifferent to student achievement and focuses on big government legislation

Also, ending Right To Work allows unions to organize without a secret ballot – so workers can be threatened if they do not support unionizing.

There is a place for unions. I wish I had had a union every time my aerospace employer cut my pension.

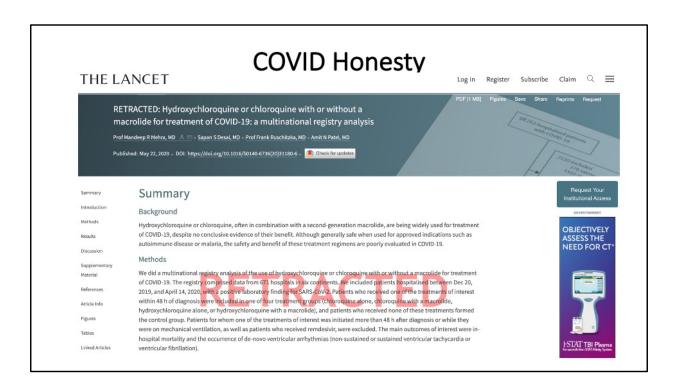
End the Fed

The Federal Reserve is a private bank that has the power to create money by buying Treasury securities and paying for them with money created out of "thin air."

Since June 2020, the Fed has been buying \$120 billion of securities each month, or almost \$2 trillion to date.

The Fed bankrolls socialism – 35% of the \$5.3 trillion of COVID "relief" funds that expanded government's reach.

We're paying for it with inflation.



When Trump advocated hydroxychloroquine as cure for COVID, the prestigious British medical journal, Lancet, published a study condemning its use. After hospitals stopped using it, the article was quietly retracted.

The federal government has spent \$5.3 billion in COVID relief funds, or more accurately lockdown relief funds

Repeal the 17th Amendment

- Senate: a legislative body that is appointed and not popularly elected.
- Federalist #63: "history informs us of no long-lived republic which had not a senate. ...which rendered it an anchor against popular fluctuations"
- In the original Constitution senators were appointed by state legislatures. Also gave states a check on the federal government.
- Destroyed by the 17th Amendment in 1913
- Now have two houses of demagoguery and a \$29T public debt

Election Integrity

- · Don't have to prove U.S. citizenship to register
- · Citizenship is not verified and violations not prosecuted
- Residence is not verified
- · Voter rolls not maintained
- · No signature verification on absentee ballots
- · Can vote without an ID
- Fairfax registrar is accepting absentee ballot applications without Social Security Numbers, the only evidence that the voter actually submitted the application
- Fraud easier with absentee ballots (200,000 cast in Fairfax County)
- Most secure to vote at your precinct on election day

Self-Sufficient Families



THE BEGINNING OF A SELF-SUFFICIENT FAMILY!

To cut government spending, we self-sufficient families, who don't need government subsidies and in fact have a little extra to help others.

A government cannot get far ahead of its families

Gun violence result of family breakdown – instead the Left passes complicated gun laws so law-abiding citizens become inadvertent felons

Instead of campaigning for families and children, many campaign for "women's rights" 17,000 abortions per year in Va., half of which are female. What rights did they get? U.S. fertility rate well below the replacement level – is that what the Left wants. With an ageing society, fewer to share the cost of caring for the elderly and therefore pay higher taxes.

Government, if it exists, exists not in legislatures and boardrooms but in families that teach individuals to govern themselves.

Edmund Burke: "Men are qualified for civil liberty, in exact proportion to their disposition to put chains upon their appetites."

That skill is taught in the family

But you need to be able to read, get a good job, have opportunity, domestic tranquility, health, affordable reliable energy

We pay a lot of taxes for programs that destroy families – schools, welfare

A Final Thought

From George Washington's Farewell Address:

"Of all the dispositions and habits, which lead to political prosperity, Religion and Morality are indispensable supports. ...

... Whatever may be conceded to the influence of refined education on minds of peculiar structure, reason and experience both forbid us to expect, that national morality can prevail in exclusion of religious principle."

Achieving "national morality ... in the exclusion of religious principle" is what we've been trying to do for half a century.

A Final Final Thought

We need candidates who say these things.

Comments? contact@fcta.org