

REAL ESTATE TAXES: FAIRFAX COUNTY'S UNAFFORDABLE HOUSING PROGRAM

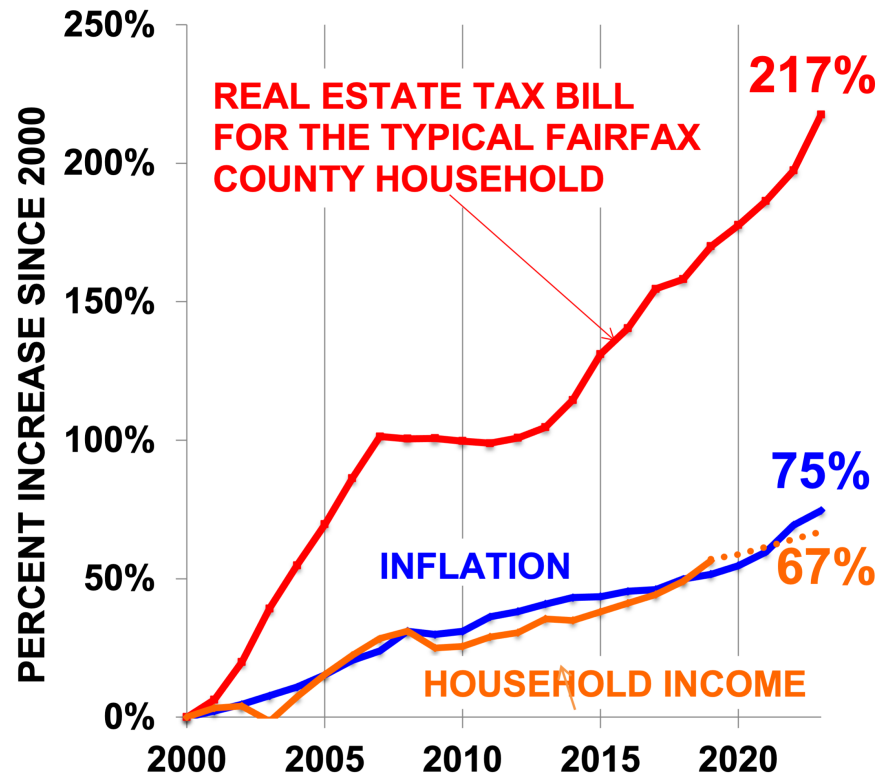
PRESENTATION TO THE GREENSPRING REPUBLICAN CLUB

OCTOBER 5, 2022

ARTHUR PURVES

PRESIDENT, FAIRFAX COUNTY TAXPAYERS ALLIANCE

FAIRFAX COUNTY REAL ESTATE TAXES ARE INCREASING THREE TIMES FASTER THAN HOUSEHOLD INCOME



HOUSEHOLD INCOME AFTER 2019 IS ESTIMATED. FAIRFAX COUNTY TAXPAYERS ALLIANCE ANALYSIS BASED ON FAIRFAX COUNTY FY2002-2023 ADOPTED BUDGETS; FAIRFAX COUNTY DEMOGRAPHIC REPORTS 2000-2021
8/30/22

THIS YEAR'S TAX HIKE FOR THE TYPICAL FAIRFAX COUNTY HOMEOWNER IS **\$600**

- REAL ESTATE TAX INCREASED 7%.
- PERSONAL PROPERTY TAX (“CAR TAX”) INCREASED 32%.
- **REAL ESTATE + PERSONAL PROPERTY TAX BILL INCREASING FROM \$7600 TO \$8200**
- AN 8.2% INCREASE, LARGEST SINCE GERRY CONNOLLY’S 8.5% INCREASE IN 2007
- GERRY CONNOLLY STILL THE RECORD HOLDER FOR HIGHEST TAX HIKE THE LAST 40 YEARS: 15% IN 2003.

REAL ESTATE TAXES DO NOT HAVE TO INCREASE WITH ASSESSMENTS!

- THIS YEAR RESIDENTIAL ASSESSMENTS INCREASED 9.6%.
- HOWEVER, THE SUPERVISORS CAN PREVENT A TAX INCREASE DUE TO HIGHER ASSESSMENTS BY LOWERING THE REAL ESTATE TAX RATE.
- THIS YEAR THE SUPERVISORS COULD HAVE PREVENTED A TAX INCREASE DUE TO HIGHER ASSESSMENTS **BY LOWERING THE REAL ESTATE TAX RATE BY 10 CENTS**, FROM \$1.14 TO \$1.04

**WHY DIDN'T THE SUPERVISORS CUT THE
REAL ESTATE TAX RATE BY 10 CENTS?**

RAISES

PENSIONS

MEDICAL INSURANCE

PUBLIC SCHOOL K-3 FAILURE

CLIMATE ALARMISM

RAIL

COMMUNITY SERVICES BOARD

RAISES AND BENEFITS DROVE THIS YEAR'S REAL ESTATE TAX HIKES
REAL ESTATE REVENUES INCREASED \$151 MILLION
RAISES AND BENEFIT RATE HIKES COST \$256 MILLION

MILLIONS OF DOLLARS	
FAIRFAX COUNTY TAX REVENUES	
FY2023 ADOPTED REAL ESTATE	\$3,199
FY2022 ADOPTED REAL ESTATE	\$3,048
FY2023 INCREASE REAL ESTATE	\$151
FY2023 INCREASE IN PROPERTY TAX REVENUES	\$78
FY2023 INCREASE REAL ESTATE + PROPERTY TAX	\$229
FAIRFAX COUNTY GENERAL FUND SALARIES + BENEFITS	
FY2023 ADOPTED	\$1,424
FY2022 ADOPTED	\$1,336
FY2023 INCREASE	\$88
PLUS SAVINGS FROM 82 FEWER EMPLOYEES	\$10
COST OF RAISES AND BENEFITS INCREASES	\$98
FAIRFAX COUNTY PUBLIC SCHOOLS SALARIES + BENEFITS	
FY2023 APPROVED	\$2,770
FY2022 APPROVED	\$2,657
FY2023 INCREASE	\$113
PLUS SAVINGS FROM 424 FEWER EMPLOYEES	\$45
COST OF RAISES AND BENEFITS RATE INCREASES	\$158
TOTAL COST OF COUNTY AND SCHOOL RAISES AND BENEFITS RATE INCREASES	\$256

RAISES AND BENEFITS HAVE DRIVEN REAL ESTATE HIKES FOR 20 YEARS

MILLIONS OF DOLLARS	
FAIRFAX COUNTY REAL ESTATE TAX REVENUES	
FY2023 ADOPTED	\$3,199
FY2000 ACTUAL	\$1,001
INCREASE BETWEEN FY2000 AND FY2023	\$2,198
FAIRFAX COUNTY GENERAL FUND SALARIES + BENEFITS	
FY2023 ADOPTED	\$1,424
FY2000 ACTUAL	\$513
INCREASE BETWEEN FY2000 AND FY2023	\$911
LESS COST OF 1558 MORE EMPLOYEES	\$89
COST OF RAISES AND BENEFITS INCREASES	\$822
FAIRFAX COUNTY PUBLIC SCHOOLS SALARIES + BENEFITS	
FY2023 APPROVED	\$2,770
FY2000 ACTUAL	\$1,018
INCREASE BETWEEN FY2000 AND FY2023	\$1,736
LESS COST OF 5,395 MORE EMPLOYEES	\$289
COST OF RAISES AND BENEFITS INCREASES	\$1,448
TOTAL COST OF COUNTY AND SCHOOL RAISES AND BENEFITS RATE INCREASES BETWEEN FY2000 AND FY2023	\$2,270

SINCE FY2000 FCPS TEACHER SALARIES HAVE INCREASED FASTER THAN INFLATION

YEAR	Step (Avg)	MSA	Scale Enhancement	VRS Adjustment	TOTAL RAISE	CPI
FY 2000	2.60%	2.00%			4.60%	3.63%
FY 2001	2.60%	5.00%			7.60%	2.21%
FY 2002	2.60%	3.00%			5.60%	2.35%
FY 2003	2.60%	2.00%			4.60%	3.00%
FY 2004	2.60%	2.00%			4.60%	2.91%
FY 2005	2.60%	2.00%			4.60%	3.99%
FY 2006	2.60%	3.00%			5.60%	4.56%
FY 2007	2.90%	3.00%			5.90%	2.83%
FY 2008	2.90%	2.00%			4.90%	5.73%
FY 2009	2.90%	2.00%			4.90%	-0.91%
FY 2010		HOUSING BUBBLE			0.00%	0.85%
FY 2011		HOUSING BUBBLE			0.00%	4.01%
FY 2012	2.60%	1.00%			3.60%	1.42%
FY 2013		1.25%		2.00%	3.25%	1.94%
FY 2014		2.00%		3.00%	5.00%	1.68%
FY 2015	2.50%				2.50%	0.21%
FY 2016	2.50%	0.62%			3.12%	1.32%
FY 2017	2.50%	1.00%	2.92%		6.42%	0.48%
FY 2018	2.50%		2.10%		4.60%	2.54%
FY 2019	2.52%		3.86%		6.38%	1.20%
FY 2020	2.57%	1.00%	2.79%		6.36%	2.06%
FY 2021		COVID			0.00%	3.13%
FY 2022		2.00%			2.00%	6.10%
FY 2023	2.68%	4.00%			6.68%	3.10%

SINCE FY2000 FAIRFAX COUNTY GOVERNMENT SALARIES HAVE INCREASED FASTER THAN INFLATION

FY 2000-2023	Average Pay for Performance	General County Adjustments	New General County Pay Plan	Average Merit Increment	MRA/ COLA	TOTAL RAISE	CPI
FY 2000				2.25%	3.60%	5.85%	3.63%
FY 2001	5.08%	2.50%				7.58%	2.21%
FY 2002	5.15%	1.00%				6.15%	2.35%
FY 2003	5.30%					5.30%	3.00%
FY 2004	4.03%					4.03%	2.91%
FY 2005	4.32%					4.32%	3.99%
FY 2006	4.46%					4.46%	4.56%
FY 2007	4.52%					4.52%	2.83%
FY 2008	5.00%					5.00%	5.73%
FY 2009	5.03%					5.03%	-0.91%
FY 2010						0.00%	0.85%
FY 2011						0.00%	4.01%
FY 2012					2.00%	2.00%	1.42%
FY 2013		2.50%			2.18%	4.68%	1.94%
FY 2014					0.00%	0.00%	1.68%
FY 2015		1.00%			1.29%	2.29%	0.21%
FY 2016			2.50%		1.10%	3.60%	1.32%
FY 2017			2.00%		1.33%	3.33%	0.48%
FY 2018			2.00%		0.00%	2.00%	2.54%
FY 2019			2.00%		2.25%	4.25%	1.20%
FY 2020			2.00%		2.10%	4.10%	2.06%
FY 2021			0.00%		0.00%	0.00%	3.13%
FY 2022			0.00%		1.00%	1.00%	6.10%
FY 2023			2.15%		4.01%	6.16%	3.10%

SOARING BENEFITS COSTS

TYPICAL PRIVATE EMPLOYER 401K CONTRIBUTION IS **6%**

COUNTY'S PENSION CONTRIBUTION				
PENSION PLANS	FY2000 ACTUAL	FY2023 APPROVED	PERCENT FUNDED	UNFUNDED LIABILITY \$M
COUNTY EMPLOYEES	6%	29%	81%	\$1,184
COUNTY UNIFORMED	19%	39%	89%	\$277
POLICE OFFICERS	19%	46%	90%	\$197
VA RETIREMENT SYSTEM-TCHRS	9%	17%	N/A for June 30, 2021	
SCHOOL SUPPLEMENTAL (ERFC)	5%	7%	88%	\$438
TOTAL				\$2,095
BENEFITS AS A PERCENT OF SALARY				
	FY2000 ACTUAL	FY2023 PROPOSED		
FCPS OPERATING FUND	29%	51%		
COUNTY GENERAL FUND	23%	44%		

WERE THE RAISES NECESSARY FOR RECRUITMENT AND RETENTION?

No evidence in Advertised Budget, except for police and the Fairfax Falls Church Community Services Board.

No data on turnover or number of applicants per job opening.

In private sector they would lose average salary of \$83K, pensions, job security, health plans

County and schools: vaccine mandates

For teachers: social promotion, student behavior

UNION POLITICAL CONTRIBUTIONS TO FAIRFAX COUNTY SUPERVISORS

SOURCE: VPAP.ORG	CHAIRMAN	MASON	BRADDOCK	DRANESVILLE	HUNTER MILL	LEE	MT VERNON	PROVIDENCE	SPRINGFIELD	SULLY
	MCKAY	GROSS	WALKINSHAW	FOUST	ALCORN	LUSK	STORCK	PALCHIK	HERRITY	SMITH
ALL PERIODS										
FIREFIGHTERS LOCAL 2068	121,101	62,000	8,000	47,000	6,500	6,500	16,500	2,500		18,000
SEIU Committee on Political Education	31,000		1,500		2,615		1,000	2,000		
Service Employees International Union		4,500		6,000						3,500
Intl Brotherhood of Electrical Workers	7,500		7,500	3,750	10,000	5,000				2,000
Intl Brotherhood of Electrical Workers - Local 26				1,000		5,000	1,000			
Nova Area Labor Federation			5,500		5,000	2,500				
Amalgamated Transit Union			5,000							
Intl Brotherhood of Teamsters			5,000							
Mid-Atlantic Laborers' Political Education Fund			5,000							
Steamfitters Local Union #602			5,000							
Affiliates of Va State AFL-CIO							1,000			
Baltimore Washington Construction & Public Employees Laborers PAC										6,500
TOTAL	159,601	66,500	42,500	57,750	24,115	19,000	19,500	4,500	0	30,000

FOR HIS 2019 CAMPAIGN FOR COUNTY CHAIRMAN, JEFF MCKAY RECEIVED \$100,000 IN DIRECT CASH CONTRIBUTIONS FROM UNIONS.

McKay for Fairfax County Supervisors Chair - Jeff
Democrat
Candidate

Committee Vendor

McKay for Fairfax County Supervisors Chair - Jeff: Committee

Overview

Campaign Finance
Top Donors
Map Donations
Donors by Occupation
Expenditures
Finance Summary

Top Donors ⓘ

2019 ▾ Cash ▾

Amount	Donor
\$61,000	Firefighters - Local 2068
\$30,000	SEIU Committee on Political Education
\$21,000	Bulova for Fairfax County Board Chair - Sharon
\$15,000	Mid-Atlantic Laborers' Political Education Fund

AGENDA FOR MARKET-BASED EMPLOYEE RAISES

ASK SUPERVISOR CANDIDATES:

- 1. WILL YOU PROMISE NOT ACCEPT ANY UNION CAMPAIGN CONTRIBUTIONS?**
- 2. IS THERE A CONFLICT OF INTEREST BETWEEN ACCEPTING UNION CAMPAIGN CONTRIBUTIONS AND SETTING EMPLOYEE RAISES?**
- 3. WILL YOU DISCLOSE UNION CONTRIBUTIONS WHEN YOU VOTE ON RAISES AND TAXES?**
- 4. HOW MUCH HAVE YOU RECEIVED IN UNION CAMPAIGN CONTRIBUTIONS?**

BAN UNION CONTRIBUTIONS TO SUPERVISOR CAMPAIGNS?

BAN ALL PACS, WHICH ARE PROTECTION MONEY FOR INCUMBENTS?

LIMIT CAMPAIGN CONTRIBUTIONS TO INDIVIDUALS ONLY?

LIMIT SPENDING SO REAL ESTATE TAXES DO NOT INCREASE FASTER THAN HOUSEHOLD INCOME

MAKE COUNTY BUSINESS FRIENDLY SO REVENUES INCREASE FASTER THAN INFLATION AND POPULATION – WITHOUT RATE INCREASES

OBAMACARE ALTERNATIVE: PRICE COMPETITION!

COUNTY AND SCHOOL SPENDING ON MEDICAL INSURANCE:

FY2000: \$ 85 MILLION

FY2023: \$385 MILLION (355% INCREASE)

STAFF AND INFLATION INCREASED 131%

SOLUTION: HAVE PATIENTS ASK FOR THE PRICE!

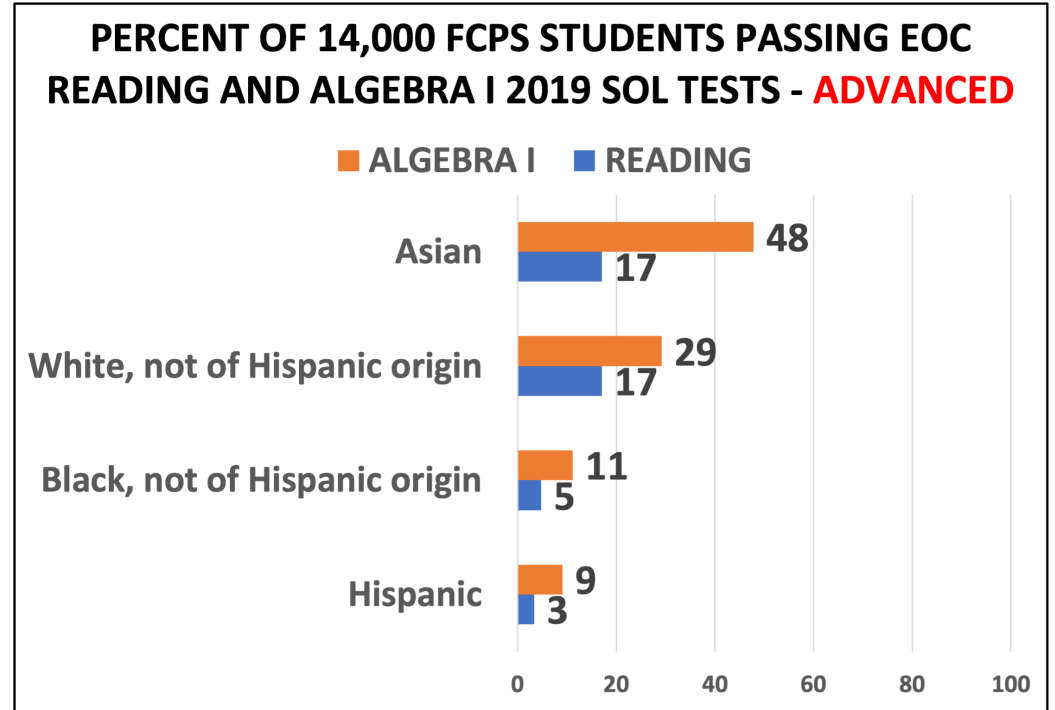
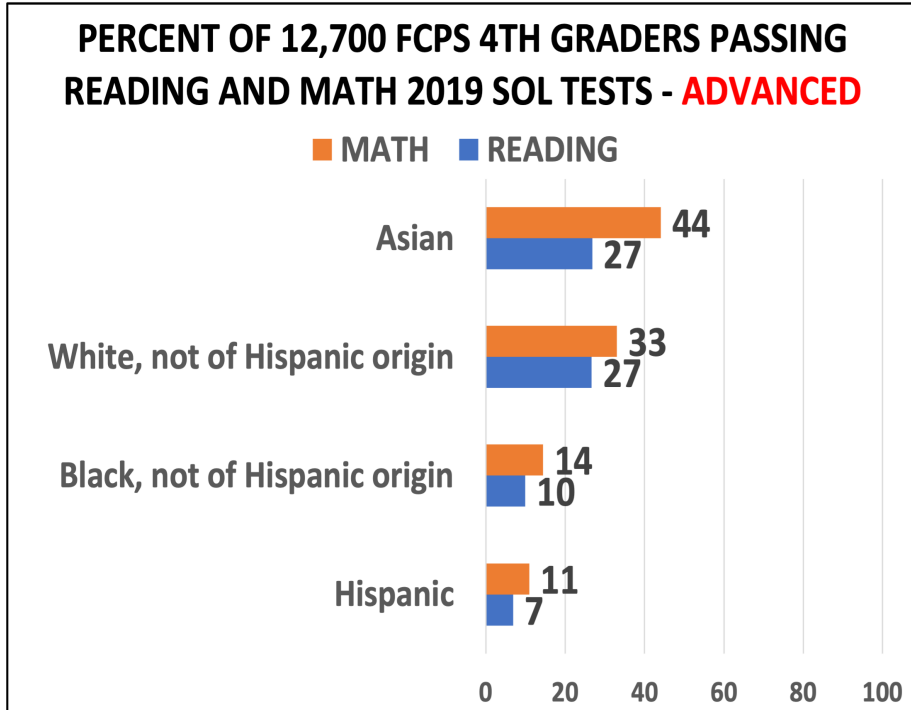
MOVE FROM FIXED COPAY HEALTH PLANS TO “COINSURANCE” WHERE PATIENT PAYS 10% OR 20% OF COST. (THE COUNTY HAS DONE THIS!)

DEL DAN HELMER’S HB481 REQUIRED HOSPITALS TO POST COSTS ...

“in plain language and in a format that is easily accessible by the public”

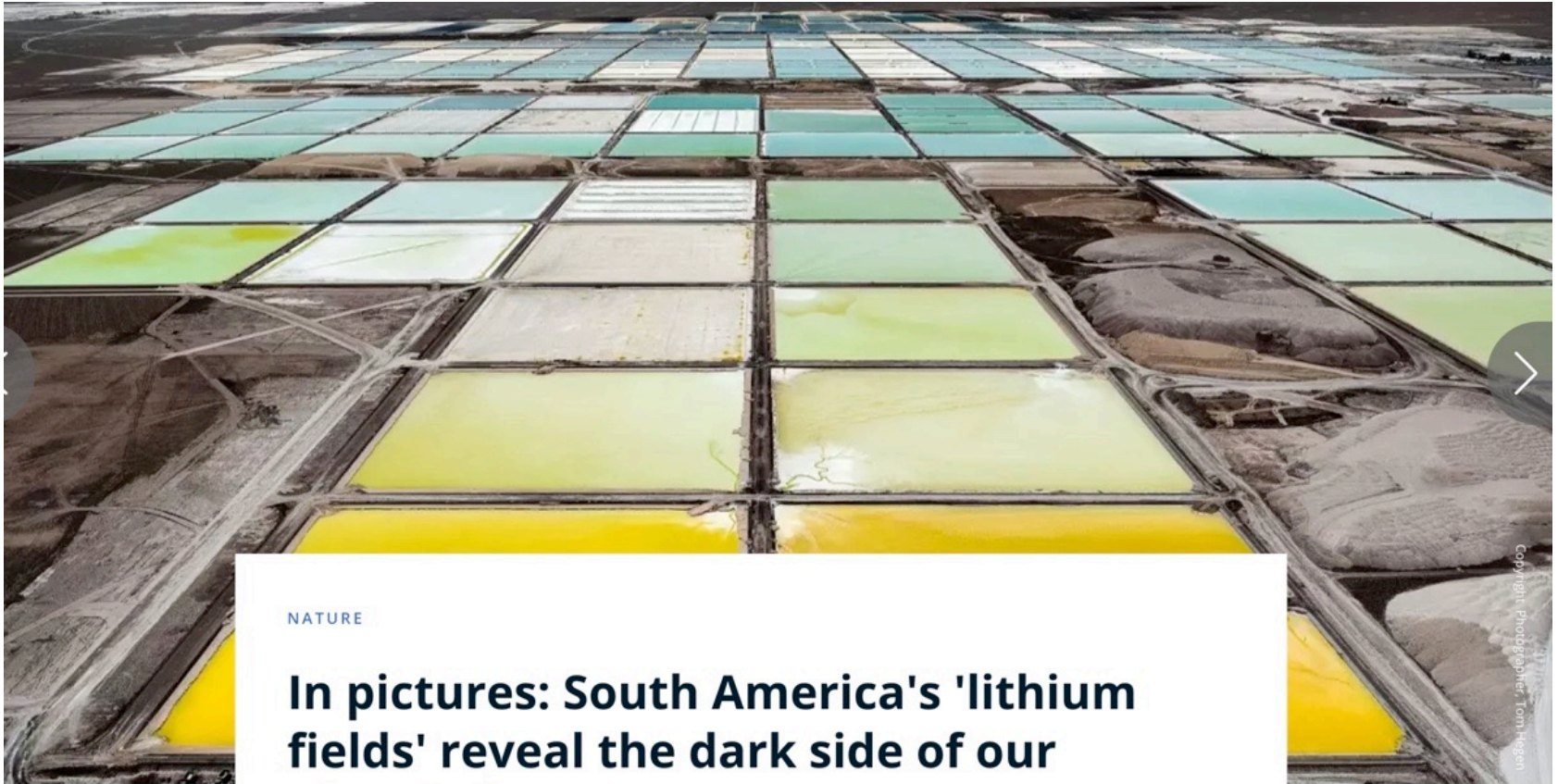
PASSED HOUSE 98-1 AND REMOVED BY THE SENATE

PUBLIC SCHOOLS ARE TRANSFORMING AMERICA FROM A LAND OF OPPORTUNITY TO A LAND OF POVERTY



STUDENTS FALL BEHIND IN READING AND MATH BY 4TH GRADE AND NEVER CATCH UP DUE TO FLAWED READING (“WHOLE WORD” INSTEAD OF PHONICS) AND MATH (INADEQUATE DRILL) CURRICULA

CLIMATE ALARMISM



NATURE

In pictures: South America's 'lithium fields' reveal the dark side of our electric future

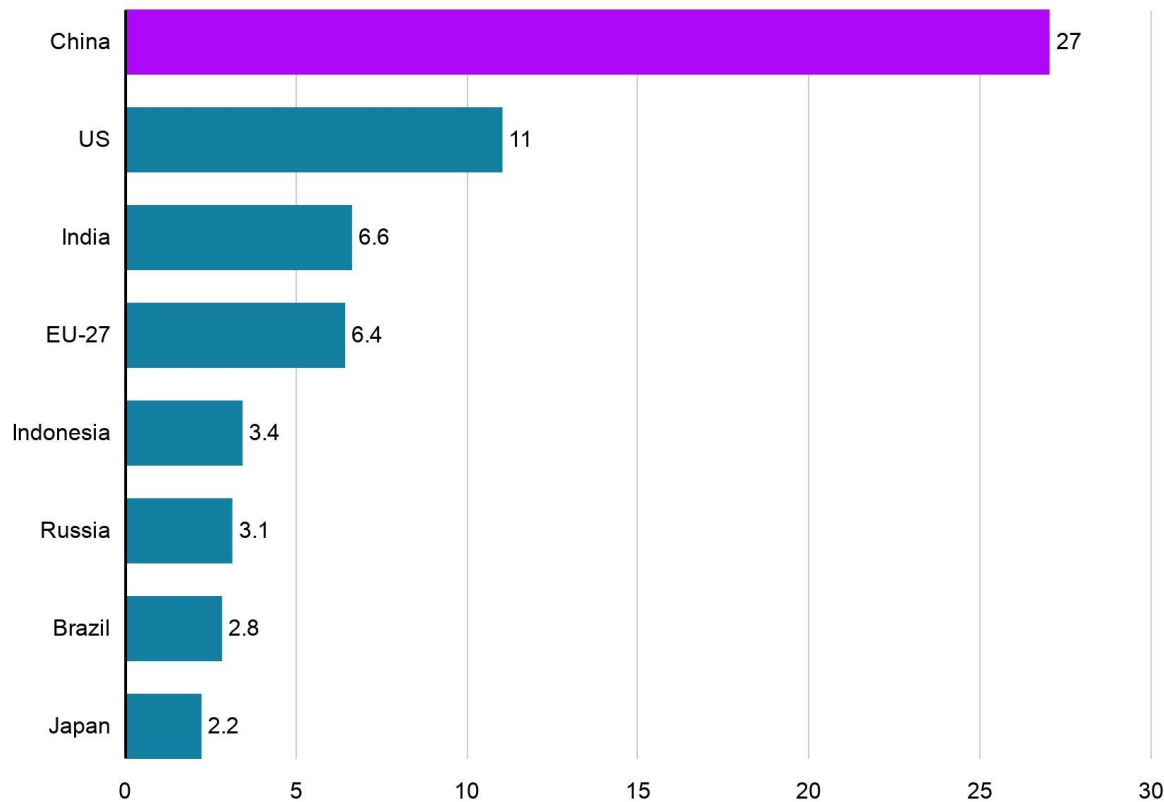
Copyright: Photographer, Tom Heggen

WE DO NOT HAVE AN “EXISTENTIAL” CLIMATE CRISIS

- “DROWNING CITIES” ARE EMPTYING THEIR WATER TABLES AND THEIR RIVERS ARE SILTED DUE TO DEFORESTATION
- COUNTY PRODUCED 214-PAGE “COMMUNITY ENERGY AND CLIMATE ACTION PLAN” TO BECOME CARBON NEUTRAL IN 2040 (OR IS IT 2050?).
- “A key output of the CECAP process was the desire of the Working Group for a **future detailed quantification of costs ...**”
- COST **\$31,915,044** IN THE FY2022 REVISED BUDGET PLAN (Fund 30015)
- PLUS **\$1,729,251** FOR THE OFFICE OF ENVIRONMENTAL AND ENERGY COORDINATION
- “It will require substantial investment over decades to transform county government operations, as well as work with the community in reducing its emissions.”

CHINA: THE WORLD'S LARGEST CO2 EMITTER

Greenhouse gas emissions (%)



SOURCE: BBC
“Report: China emissions exceed all developed nations combined”
7 May 2021

SLAVE LABOR IN CHINA

Against Their Will: The Situation in Xinjiang

Forced Labor in Xinjiang



SOURCE: US DEPT OF LABOR, BUREAU OF INTERNATIONAL LABOR AFFAIRS (NO DATE)
<https://www.dol.gov/agencies/ilab/against-their-will-the-situation-in-xinjiang>

The People's Republic of China has arbitrarily detained more than one million Uyghurs and other mostly Muslim minorities in China's far western Xinjiang Uyghur Autonomous Region. (1) It is estimated that 100,000 Uyghurs and other ethnic minority ex-detainees in China may be working in conditions of forced labor following detention in re-education camps. (2) Many more rural poor workers also may experience coercion without detention. (3; 4) China has been included on the *List of Goods Produced by Child Labor or Forced Labor* (TVPR)

UNDERUTILIZED, EXPENSIVE RAIL

Fairfax County Metrorail subsidy increased from \$42M in 2017 to \$81.5M this year (18%/year increase)

Ridership was declining as early as 2015 at 8% a year

Ridership declined 85% in FY2021

May have bigger deficits in future.

May not have any rail cars for the Silver Line when it opens because of wheel problems

Silverline paid for by Dulles Toll Road tolls, which increase every 4 years, including this January, from \$9.50 to \$12 for a round trip.

Climate alarmists push rail

Fares should increase at the same rate as WMATA employee compensation

Fairfax-Falls Church Community Services Board

- SPENDING INCREASE THIS YEAR IS **\$17 MILLION**, FROM \$185M TO \$202M (9%)
- ADDRESSES THOSE AFFECTED BY DEVELOPMENTAL DELAYS, EMOTIONAL DISTURBANCE, MENTAL ILLNESS, SUBSTANCE ABUSE
- **\$7 MILLION** INCREASE FOR RECRUITMENT AND RETENTION
- “Across Virginia, the number of fatal [heroin and other opiate] overdoses set a record high with about 2,300 fatalities **in calendar year 2020**, more than a 40 percent increase from 2019.”
- “... the Fairfax Health District reported a 38 percent increase in the number of emergency room visits for opioid overdoses (including heroin and non-heroin) in 2020 relative to 2019 ...”
- “...CSB must navigate the rules of six managed care organizations (insurance providers) to provide and bill for services.”
- COST EFFECTIVENESS OF COUNTY VS PRIVATE SERVICES